

1. VENDOR contact information –

| | COMPANY&TOOL | HEAD QUARTERS | PROGRAMMING | SUPPORT |
|-------------|---|---|---|--|
| | WSS Pearson The Ounce Scale & Work Sampling System http://www.pearsonclinical.com/childhood/products/100000755/the-work-sampling-system-5th-edition.html.html | Pearson P.O. Box 599700 19500 Bulverde Road San Antonio, TX 78259-3701 1-800.627.7271 Fax: 800.232.1223 | Ordering & Training Gary Winn, Pearson Classroom Assessment Products Cell: 585-737-8398 Email: gary.winn@pearson.com | Product Support Pearson Customer Support Team clinicalcustomersupport@pearson.com 1-800-627-7271 |
| | | Robert Whelan President , Pearson Assessment 5601 Green Valley Drive Bloomington, MN 55437 | Scott Avila, Pearson Classroom Assessment Products 866-842-7428 x24-5225 Email: scott.avila@pearson.com | Technical support support@schoolsucces.net 1-800-874-0914 |
| TEAM | | Nancy Rawerts, PMP Program Manager Clinical Assessment D: (952) 681-3317 (26.3317) T: (800) 627-7271 x3317 nancy.rawerts@pearson.com | Mark Bosko Chief Developer Assessment Technology Engineering Software Development Manager D: (210) 339-5926 M: (210) 683-5867 mark.bosko@pearson.com | Erik Foltz, Sr. Product Manager, Early Childhood D: 952-681-3993 Email erik.foltz@pearson.com |
| | ✘ Pearson: THE OUNCE SCALE = Infant-toddler (0-3 years) ✘ Pearson: THE WORK SAMPLING SYSTEM® = Pre-kindergarten (3-5 years) ✘ Pearson: THE WORK SAMPLING SYSTEM® for Head Start = Pre-kindergarten (3-5 years) | | | |



2. VENDOR Comparison between Early Learning Network Names and Vendor System Names

| <u>Vendor</u> | <u>ELN Name</u> | <u>Vendor System Name</u> |
|---------------|-------------------------|---------------------------|
| Pearson | Provider Location Name | Site Name |
| | Legal Entity ID – MPI # | --- |
| | Service Location ID | --- |



5. Overview of trainings offered

| | | |
|------------------------------|----------------------------------|--|
| Assessment Company | Pearson 2017 | |
| Assessment Tool | Ounce Scale/Work Sampling System | |
| Age Types | 0-3 & 3-5 years | |
| Online | ✓ | <ul style="list-style-type: none"> • Online system embedded video and pdf training resources • Help desk support for platform application • http://www.pearsonclassroomassessments.com/c/pa-wsig |
| Onsite | ✓ | <ul style="list-style-type: none"> • Customized onsite professional development, including accuracy and fidelity testing • Train the trainer |
| Webinars | ✓ | <p>Live webinars:</p> <ul style="list-style-type: none"> • Customized for user group • Periodic free company-sponsored topical webinars <p>Recorded on demand webinars:</p> <ul style="list-style-type: none"> • 5 recorded modules for each tool (Ounce & Work Sampling), including accuracy and fidelity testing. Certificates of completion included. • Customized webinars are recorded and available for specified user group • Recorded topical webinars available on company website |
| Customized TA | ✓ | |
| PD ECU's | | |
| Offer free recorded webinars | ✓ | |
| Train the trainer | ✓ | |
| Average costs | Free - \$3,000 per day | |
| Maximum participants | 50-60 | |
| PA train the trainer | ✓ | |
| Monitoring Report | ✓ | |

7. List of basic materials needed for doing assessments and outcomes compliance

Create a “shopping cart” with products, article number and price for minimum materials needed to;

- 1. A. Perform assessments on infants – toddlers
- 1. B. Supplemental materials
- 2. A. Perform assessments on pre-K
- 2. B. Supplemental materials
- 3. A. Outcomes compliance (purchasing online tool)
- 3. B. Annual licensing per child / group of children
- 3. C. Supplemental materials

